

# Technology, Media & Telecommunications

**Highly Recommended:** “Vision & Associates’s IT, media and telecommunications team tends to handle matters involving internet privacy, data protection and transfer, technology licensing and outsourcing. Dang Trong Hieu also advised [...] on how Vietnamese laws affected the use of e-signatures in its local operations.”

***Asialaw Profiles 2016/2017***

**Band 2:** “Sizeable department which frequently advises major international companies on their Vietnamese operations. Significant expertise in outsourcing, data protection, licensing and internet privacy.” “A very well-known firm with a good reputation.” “A key contact is Luu Tien Ngoc, who leads the office’s TMT practice.”

***Chambers Asia 2016/2017***

**Tier 2:** “Vision & Associates undertook several data-related matters in 2015 [...] Le Tuan Anh and Dang Trong Hieu led on these matters respectively.”

***Asia Pacific Legal 500 2016/2017***

***Our TMT team is focussed on the acquisition of technology, knowledge and expertise in the areas from overseas to Vietnam, and the use and application thereof in Vietnam. Our combination of high-level local legal knowledge and international expertise enables us to understand and advise clients of legal-related risk issues that they should be aware of before and during the course of their business in Vietnam. We have the insight to see the best manner to enter into the market and deliver most practical solutions so that clients may achieve all possible business objectives, at the competitive rates.***

## **Our Team**

Our lawyers combine highly developed legal skills with business acumen. We are actively involved in law reform in the country in this area, on top of TMT insights and publications, and have a first hand understanding of the IT industry. Above all, our team is known to be one of the most recommended choices in the sector in Vietnam.

## **Our Services**

Our services cover all the digital and technology issues in the area that clients are likely to face. These range from electronic transactional work to privacy on the Internet; from software development, licensing and maintenance agreements to strategic advice on business process outsourcing; from registration for validity to enforcement of the legal rights. We apply our skills in the context of your business, and have particular experience in the technology transfer and application in manufacturing and hospitality industry, and structuring the ways of carrying out business by clients in this TMT area.

## **Our Clients**

Our clients in this TMT area include not only domestic corporate clients such as Viettel, Xone, etc. but also international corporate clients such as Yahoo!, Motorola, TNS, NEC Soft, NEC Solutions, Jujitsu, Prowtech, Denso, Cargill, ArcelorMittal, etc.