Private Equity

Recommended: Vision & Associates is recommended.

Asialaw Profiles 2016/2017

<u>Band 3</u>: "Busy on M&A mandates across a range of industry sectors and additionally advises on business restructuring and corporate governance. Especially active working with asset managers and investment funds with targets in Vietnam." "Luu Tien Ngoc [Band 3] has been involved in the corporate law sphere for more than two decades. His broad expertise spans FDI, private equity, insurance and TMT. He remains active in advising key clients on sale and purchase arrangements"

Chambers Asia 2016/2017

V&A Legal is strong in providing clients with not only local knowledge in dealing with local-based transactions but also the international expertise in the advices and services. We have experiences in advising foreign and domestic investors during private and public offering of securities, attending negotiations, and conducting legal due diligence in a realistic suitable manner in the special context of a country in transition like Vietnam for the success of the clients.

Our Team

Our team groups lawyers who have profound local knowledge and abundant experiences, and have detained a good track record through a number of considerable deals entrusted by major peers in the sector. We are familiarized to apply necessary legal knowledge and skills to support clients in dealing with issues that may be implied by a change in enterprises' equity. Especially, we are able to propose practical structures applicable to each transactions of client in satisfying requirements of international rules and practices on corporate governance and finance to ensure that the clients' business

aims will be obtained. Thank to working results, our team is recognized as one of the most valuable selections for local law firms in the sector in Vietnam.

Our Services

Our private equity team provides a full range of services for all stages of the investment cycle, including fund establishment, investments (early stage and expansion), buyouts, portfolio transactions and exits.

Our services in this field include:

- Legal due diligence;
- Investment fund/ company establishment (including legal and regulatory aspects of fund structuring, establishment and capital raising);
- Capital investments (including the negotiation and preparation of subscription agreements, convertible note deeds, shareholders' agreements and other investment documents);
- Portfolio management, additional capital investments, executive and employee incentive plans, capital reorganisations, re-financings, consolidations and restructurings;
- Investments, listings on the stock exchanges.

Our Clients

We act for all participants in the industry including investors, funds (including fund-of-funds), management teams, portfolio companies, asset consultants and advisers, which name Aureous Advisors, DeAM, SwissRe, DWS, VietBridge Fund, Hung Viet Fund & Fund Management, etc.