## Foreign Direct Investment

"A strong regional player,... The group successfully provides a full commercial legal service, covering corporate governance, M&A and foreign investment."

Chamber Asia 2008/2009

With 20 years of experience in the field of foreign direct investment, undergoing the changes and development of the laws of Vietnam in this field, the Firm and its partners are strongly confident in providing clients with advices and support in any phases of the full process of foreign direct investment in Vietnam, from the setting up to the exit. We not only advise clients on what the laws say and imply but also together with clients working out the way that they should go to achieve their business goals.

## Our Team

We have a team of lawyers who have not only good legal backgrounds and skills but having also business mind and strong ties to the field, evidencing by a large number of clients having their foreign direct investment in Vietnam. We have come face to face with a series of the legal issues that confront clients during the process of their investment in Vietnam, and based on those advise clients on how to overcome. Above all, our team is known to be one of the most recommended choices in the field in Vietnam.

## Our Services

We offer our full range of services in this field to clients who have their investment in all sectors and throughout the country, including industry (i.e. manufacturing, processing, construction), agriculture and aquaculture, and services (i.e. transport, post & telecommunications, hotel, tourism and sporting facilities, banking and finance, culture, healthcare

and education, residential areas, commercial building, IZ & EPZ infrastructure construction).

Together with our business consulting team, our services cover the full process of foreign direct investment in Vietnam, including:

- Business idea & Finalization;
- Monitoring and Evaluation;
- Market/ Sectoral Surveys & Updates;
- Partner due diligence, location identification and feasibility studies;
- Investment application document drafting and negotiation;
- Investment registration and appraisal;
- Post-licensing works;
- Operational advices and supports; and
- Dissolution and liquidation.

## Our Clients

Our clients in this area include Yahoo!, TNS, Motorola, Arcelor-Mittal, Thyssen, Sunrider International, AVK, Cargill, Kjear Motors, Toyo Components, Sony Electronics, Sojitz, Honda Vietnam, Keppel Land, etc.