

Taxation

Recommended: Vision & Associates is recommended.

Asialaw Profiles 2016/2017

Tier 3: “Vision & Associates recently advised a client on the tax consequences of transferring shares of its subsidiary and assisted another client with import duties in Vietnam.” “Dang Trong Hieu and Le Tuan Anh are the key contacts in the practice.”

Asia Pacific Legal 500 2016/2017

Tier 3: “The practice consists of seven partners and nearly 20 professionals who have commercial experience and comprehensive knowledge of tax issues. The team provides all manner of tax services including corporate income tax, capital gains tax, VAT, foreign contractor tax, import and export tax and personal income tax. The team also has a good relationship with the tax authorities. [...]”.
“Le Quynh Anh leads Vision & Associates’s legal practice, which covers taxation.”

World Tax Review 2016/2017

With business thinking in legal practice, we can provide clients with a possibly clear and simple understanding of what the laws say and imply to ensure that they can have the best taxation incentives and treatments they are legally entitled.

Our Team

Our team is distinguished by lawyers who combine commercial experience with a comprehensive knowledge of tax law. Our team comprises a mix of experts who have joint business knowledge and legal qualifications, and maintaining a good and close contact with government taxation-related agencies. Above all, our team is known to be one of the most recommended choices in the area in Vietnam.

Our services

Our team is deeply engaged in key tax issues. We have been involved successfully in a number of cases where better taxation incentives have been granted to clients' new investment projects in Vietnam, and several assignments in obtaining clarification of taxation incentives scheme (i.e. Incentive tax rates, tax holidays and reduction) or confirmation from the government taxation agencies. As you would expect, our services cover:

- Corporate income tax;
- Capital gains tax;
- Value-added tax;
- Foreign contractor tax;
- Import-export tax; and
- Personal income tax.

Our Clients

Our clients in this area include Obayashi Vietnam, Readymix Concrete Vietnam, Chevron Vietnam, BP Petco Vietnam, EGS Hong Kong, ISC Hong Kong, etc.

Employment Relations

Tier 2: "Vision & Associates' cross-practice team receives a steady flow of referrals from international law firms [...] Le Tuan Anh is a name to note in the area."

Asia Pacific Legal 500 2016/2017

Our employment law practice provides you with informed, confidential advice on the full range of employment issues. We advise clients on all aspects of employment law, including

litigation, transactional and advisory matters. Everything we do is geared to helping clients obtain the employment relations results they need to achieve the business results they desire, in the most practical manner in the context of Vietnam and in compliance with the applicable laws.

Our Team

Our lawyers combine highly developed legal skills with business acumen. We take a pragmatic, commercial view and have an excellent track record of providing clients with quick and practical solutions for the matters they face.

Our Services

Our services range from helping clients in setting up their rules for employment relations, drafting necessary documents including contracts through to representing them before the courts in labour-related disputes. As you would expect, our services cover:

- *Employment relationships* – recruitment and employment relations advice;
- *Employment contracts* – drafting employment documents, including labour agreements, labour collective agreements, operational rules;
- *Employment compliance* – compliance advice, registration of the employment documents, and *reporting*;
- *Restructuring* – labour restructuring and redundancy advices;
- *Employee benefits* – award policy advice; social, healthcare and unemployment insurance; and implementation;
- *Expatriation* – immigration, related taxation issues and other legal requirements that arise when sending employees to foreign countries and recruiting from abroad; and
- *Litigation* – representing clients before the courts.

Our Clients

Our clients in this area include Honda Vietnam, Nissan Techno Vietnam, Fujitsu Vietnam, Yahoo! SEA, Acerlor-Mittal Vietnam, AZVN, Hyundai-Vinashin, Wartsilla Vietnam, Nortel, etc.

Insurance

Highly Recommended: “Luu Tien Ngoc and Dang Trong Hieu, of the insurance practice at Vision & Associates”

Asialaw Profiles 2016/2017

Tier 2: “Luu Tien Ngoc and Le Tuan Anh regularly handle insurance-related instructions.”

Asia Pacific Legal 500 2016/2017

Although being only given birth by a new development era of the country after the launch of “Doi moi” policy resulting in people’ speeding-up demand for safety and security in their life and activities, Vietnam’s insurance market quickly develops to receive the entry of many foreign comers. We act some insurance companies in the market and involve recently in some transactions in the sector, which involve the participation of insurance companies, government agencies and other third parties.

Our Team

Taking the lead in this field, our team comprises distinguished foreign and Vietnamese lawyers with a combination of international expertise and qualifications, and practical understanding of the nature of the local insurance market and legal framework which are both in the first making shape process, to provide clients with the best services.

Our Services

Our services in this field cover:

- Business setting up;
- Advices on regulatory aspects of general insurance, life insurance, and statutory insurance (i.e. third party insurance, social/ healthcare/ unemployment insurance, and professional insurance);
- Policy reviewing and interpretations;
- Contract drafting, reviewing and finalizations.

Our Clients

Our clients in this field include MSIG, QBE, UIC, SwissRe, etc.

Competition & Consumer

<p><u>Recommended</u>: Vision & Associates is recommended.</p>

Asialaw Profiles 2016/2017

Enhancing 20-year practising experience in the fields of domestic and foreign investment, the Firm and its partners are strongly confident in assisting clients with advices and support in any phases of the full life of an investment project or an enterprise in Vietnam, from the establishment, production and/or trade, distribution and consumption of products, to the exit. We act beyond the “pure interpretation of words” as provided for by law to accompany clients during the protection of their legal interests and benefits and achievement of their business goals.

Our Team

We build up a team of lawyers who have not only high legal qualification and proceeding skills but having also business mind, and keep close connection with the State authorities in the fields. The number of clients authorizing our team to safeguard their business in Vietnam is incessantly increasing. We have successfully advised on various issues occurring to the clients during the implementation of their investment and running enterprises in Vietnam, and on such basis, helped clients to overcome such hurdles.

Our Services

We offer a wide range of services in these fields to clients who have their investment and enterprise in numerous sectors and throughout the country.

- Our services focus on the following:
- Providing legal and practical advices;
- Investigating the acts of infringement or violation;
- Participating in negotiations and conciliations between the parties;
- Representing the client at court or arbitration.

And the services cover the following:

- Competition and restrictive trade practices (including price fixing, refusal to supply, distribution arrangements, etc.);
- Consumer protection (including misleading or deceptive conduct, safeguarding brands, advertising and promotions clearance, sponsorships, etc.);
- Trade practices compliance;
- Product registration and liability; and
- Mergers & acquisitions (including dominance and concentration analysis).

Our Clients

Our key clients in this area include Chevron, Yahoo! SEA,

Acerlor-Mittal Vietnam, Unilever Vietnam, Ajinomoto Vietnam.