

About Legal Practice

Involved in all aspects of business laws in Vietnam, we assist clients from multi-national corporations to small & medium sized companies and individuals in establishing their [business presence in Vietnam](#) and help them during their operations. We provide clients with a full range of services including legal advice and research on all areas of laws, review and drafting of legal documents, attending to administrative procedures with State authorities, attending to negotiations with clients, and representing clients in litigation and arbitration proceedings for resolving disputes.

Vision & Associates Legal forms the legal arm of Vision & Associates which commits to follow the “vision” and try best endeavours to further develop the human resources and enrich expertises acquired by the former Legal Practice Group under Vision & Associates. Vision & Associates Legal is staffed with [lawyers](#) all with over 10 year legal practice and numerous talented young trainee lawyers with ambitions for professional success. With extensive experience of working together with foreign law firms in Vietnam and in the region, and the intensive engagement in a number of foreign invested projects and cross-border transactions, our lawyers are capable of offering clients local expertise as well as international experience.

Our lawyers are members of Hanoi Lawyers Association, Bar Associations of [Hanoi](#), [HCMC](#) and other provinces and cities, as well as other international professional associations including [Inter-Pacific Bar Association \(IPBA\)](#), [the Law Association for Asia and the Pacific \(LawAsia\)](#), etc. We have established close association relationship with leading international law firms from the UK, the US, Australia, France, Germany, Hong Kong, Singapore, Thailand, Malaysia, Indonesia and other countries. Our lawyers have been active in bringing [legal developments and updates](#) in the country to the

attention of clients in and to Vietnam.

Insolvency & Restructuring

Highly Recommended: Vision & Associates is highly recommended.

Asialaw Profiles 2016/2017

Insolvency and restructuring is often a combative area of law with commerce and financial acumen. We are proud of the best and most-well-known team in Vietnam with an intensive engagement in restructuring a number of big SOE corporations and companies with foreign capital in Vietnam.

Our Team

We have a team in place including corporate restructuring experts. An enormous pool of legal knowledge and experience and strong commercial and financial acumen ensure our recommendation of the right choices – when and how the course of necessary actions should be taken place and in which direction.

Our Services

Together with our business consulting team, we offer a wide range of services in this area, covering:

- Legal due diligence;
- Insolvency and legal advice;
- Corporate restructuring, including conversion of a company from this type to the other type, reconstruction of the management bodies, merger, consolidation, split, separation;

- Dissolution, liquidation, bankruptcy;
- Public announcement, disclosure and compliance.

Our Clients

Our clients in this area include the WB, DFID, DANIDA, Vinatex, Vinacafe, Seaprodex, Vinachem, Sowatco, Vinacoal, MHB, Mua Dong Textiles, Servico Hanoi, HIECC, etc.

Commercial Dispute Resolutions/ Litigation

Highly Recommended: “Pham Nghiem Xuan Bac leads Vision & Associates’s dispute resolution and litigation practice, which has been particularly successful at representing retainer clients [...] Le Tuan Anh advised [...] on the successful settlement of a construction contract dispute.

Asialaw Profiles 2016/2017

Tier 2: “Vision & Associates’ key partner Le Tuan Anh handles a steady flow of domestic litigation over a broad range of disputes such as debt recovery, sale and purchase agreements and employment contracts.”

Asia Pacific Legal 500 2016/2017

Cost effective resolution is the key in this normally time-consuming area. Listening to clients and understanding their business problems, we can work out the best possible solutions, through litigation, arbitration or mediation, on a case by case basis, to help clients achieve their targets.

Our Team

Our team combines market leading local capability with international expertise when and where required. Our approach emphasises practical understanding of our clients' business problems to work out the best possible solutions to help them solve those. We have experience across every segment of the business in which clients play, are capable of managing complex cases involving multiple claims and parties, and advise clients on how to reduce litigation risks.

Our Services

Our expertise has developed through acting for clients from virtually every area of corporate, manufacturing, banking and finance, property, construction and engineering, employment relations, medical and healthcare, etc., which cover:

- Legal advices;
- Warning letter and negotiations;
- Mediations;
- Representing/ defending clients before courts, commercial arbitrations and government agencies; and
- Enforcements.

Our Clients

Our clients in this area include Readymix Concrete, Hanoi Vietnamese-French Hospital (HVF), PT. Vietmindong Energitama, VSIP, Fujita, C&Woobang Enc, etc.

Product Quality Registration/ Declaration

<i>Tier 3:</i> "Vision & Associates is an active firm. It is advising a growing number of Vietnamese clients, as well as representing foreign investors [...]."

Catching up Vietnamese society's increasing concerns related to medicine and healthcare accompanying with the country's progress steps in improving life conditions for population, appropriate attention given to issues quite neglected before such as pollution, environmental hygiene and protection, health safety and security, as well as growth of medical dispenses in both public and private sectors. Besides, like wherever in the world, Vietnamese's demand for the beauty always exists and more and more exigent. While such domestic industries are developing and not yet fully meet these demands. That made Vietnam becoming a prospective emerging market in the view of regional and international pharmaceutical and cosmetics manufacturers and attracting their entry. Therefore, at request of clients, in recent years, we created a team separately dedicated for providing services related to Product Quality Registration/ Declaration of pharmaceutical, cosmetics and chemical products, and foods.

Our Team

Our team is composed of experienced lawyers, pharmacists and chemists to be able to use their professional expertise and skills in favour of clients.

Our Services

Actually, this team's services cover all issues that a client who operate in the captioned fields may need, ranging from legal and practical advices; implementation of procedures for import, registration, declaration and advertisement; obtaining relevant licenses and permits; and drafting and reviewing dossiers and other necessary documents. The quality of works by our team is confirmed by the presence of more and more well-known world-wide players in these fields in the client database.

Our Clients

Our clients in this area include almost all well-known world-wide players in the sector.