## 2003/2004

Asia	<u>Overview:</u>
Pacific	V&A among the domestic firms whose practices have
Legal	grown both in quantity and quality of work.
500	<u>Corporate and Commercial:</u>
	Tier 3
	V&A is structured into legal, IP and investment and
	management consulting practice groups. Under the
	direction of respected managing partner Pham Nghiem
	Xuan Bac, the firm has recently advised a European
	company on setting up a 100% foreign-invested
	company in Vietnam, and advised a Japanese company
	on a technical assistance agreement. The firm enjoys
	strong corporate ties with Deacons, Freehills and
	Freshfields Bruckhaus Deringer and is particular
	noted for its connections with government
	departments and authorities.
	<u>Dispute resolution:</u>
	V&A has litigated on behalf of the Hanoi French
	hospital.
	Intellectual Property:
	Tier 1
	Vision & Associates handles transfer licensing,
	registrations of patents and trade marks and is held
	in high regard by peers.

Chamber	<u>Corporate/Commercial</u>
Global	Tier 1
	The Firm: Peers were impressed by the quantity of
	commercial and privatisation work this firm
	attracts, mentioning its strengths in finance,
	corporate and IP matters. One described it as "the
	best local firm in Hanoi."
	The Lawyers: Pham Nghiem Xuan Bac [one of leading
	individuals in the field] remains prominent.
	Alongside lawyers from Freshfields Bruckhaus
	Deringer, he advised ANZ Bank on a facility
	agreement with a state-owned corporation in Vietnam.
	He also led the team that advised Copenhagen
	Development Consulting on an economic reform project
	in Vietnam funded by Danida. Another height for Bac
	was advising Hong Kong company American Indochina
	Resort on the establishment of a real estate trading
	operation in Vietnam.
	The Clients: The firm has co-operated with Deacons
	in working on a legal report for World Bank on a
	potential design-build-operation-lease model (DBOL)
	for a water supply project in the country. It also
	advised Korean company Kumho Trading on establishing
	operations in Vietnam for the manufacture and export
	of potteries, porcelains and handmade products.
	Other major clients include: Asia Development Bank;
	Mekong Project Development; GTZ; Unilever Vietnam;
	ANZ; Cargill; Motorola; IBM; Deawoo; Vidamco and
	Telstra.

PLC	Company and Corporate transactions:
Which	V&A is classified at Recommended firms
lawyer?	Dispute resolution:
	V&A is classified at Recommended firms.
	<u>IP:</u>
	The Firm: V&A is classified at Leading firms.
	The Lawyer: Mr. Pham Nghiem Xuan Bac is classified
	at Recommended individuals.

## Legal News December 2003

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## Legal News September, October & November 2013

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## 2002/2003

Asia	<b>Corporate and Commercial:</b>
Pacific	Tier 3
Legal	V&A has a growing reputation for inward investment
500	and corporate matters.
	Intellectual Property:
	Tier 1
	Managing partner Pham Nghiem Xuan Bac heads a strong
	five-partner IP practice at Vision & Associates,
	handling transfer licensing, registrations of
	patents and trademarks.