# Recruitment lawyers 1

**Vision & Associates Legal** is a professional law firm in Vietnam, together with its legal arm, Vision & Associates Legal, offers a broad range of services in the following main areas:

(i) Legal Practice;

(ii) Intellectual Property Practice; and

(iii) Investment & Management Consulting Practice.

**POSITION:** 01 Associate and 01 Senior Associate

WORKPLACE: Ho Chi Minh City Branch Office JOB DESCRIPTION

• Advising on foreign investment and enterprise laws, commercial & corporate, M&A, banking, finance, real estate and other business related legal affairs;

 Reviewing contracts/agreements and other legal documentation;

• Pro-actively managing clients' transactions and ongoing legal requirements;

• Liaising with government officials at national and local level;

• Managing a team of junior lawyers, including training;

• Promoting business development activities for the Firm; and

• Additional duties as appropriate.

# REQUIREMENTS

• Graduated from a Law Faculty of a Vietnamese university (foreign university is a plus);

• Licensed to practice law in Vietnam;

• At least 3 years' experience (for Associate candidates) and at least 5 years' experience (for Senior Associates candidates) working at an international or a top tier Vietnamese law firm in Vietnam, particularly in the following areas of practice: foreign investment, commercial & corporate, banking & finance, international trade, and business related laws;

- Good command of English (understanding, speaking, writing)
- Conversant with Word, MS Excel, Internet & E-mail;

• Able to work independently under pressure, be responsive to clients; and

• Be active & self-motivated and work well with colleagues.

### SALARY & BENEFITS

• Salary: Negotiable, subject to gualifications and experience • Benefits: according to corporate policy (Not overtime payment applicable). APPLICATION DOSSIER • Cover letter (English); • CV (English), with full details of personal information, and working experiences (if any), and one (01) recent 4×6 photograph; and Copies of relevant degrees and certificates. (Applicant's telephone number(s) is required for necessary contact). You are required to send the Application dossier to: Vision & Associates, HCMC Branch Office Unit 905, 9th Floor, CitiLight Tower, 45 Vo Thi Sau Street, District 1, Ho Chi Minh City. Or: By email: hcmvision@vision-associates.com

# **About Legal Practice**

Involved in all aspects of business laws in Vietnam, we assist clients from multi-national corporations to small & medium sized companies and individuals in establishing their <u>business</u> <u>presence in Vietnam</u> and help them during their operations. We provide clients with a full range of services including legal advice and research on all areas of laws, review and drafting of legal documents, attending to administrative procedures with State authorities, attending to negotiations with clients, and representing clients in litigation and arbitration proceedings for resolving disputes.

Vision & Associates Legal forms the legal arm of Vision & Associates which commits to follow the "vision" and try best endeavours to further develop the human resources and enrich expertises acquired by the former Legal Practice Group under

Vision & Associates. Vision & Associates Legal is staffed with <u>lawyers</u> all with over 10 year legal practice and numerous talented young trainee lawyers with ambitions for professional success. With extensive experience of working together with foreign law firms in Vietnam and in the region, and the intensive engagement in a number of foreign invested projects and cross-border transactions, our lawyers are capable of offering clients local expertise as well as international experience.

Our lawyers are members of Hanoi Lawyers Association, Bar Associations of <u>Hanoi</u>, <u>HCMC</u> and other provinces and cities, as well as other international professional associations including <u>Inter-Pacific Bar Association (IPBA)</u>, the Law Association for Asia and the Pacific (LawAsia), etc. We have established close association relationship with leading international law firms from the UK, the US, Australia, France, Germany, Hong Kong, Singapore, Thailand, Malaysia, Indonesia and other countries. Our lawyers have been active in bringing <u>legal developments and updates</u> in the country to the attention of clients in and to Vietnam.

# Insolvency & Restructuring

Asialaw Profiles 2016/2017

Insolvency and restructuring is often a combative area of law with commerce and financial acumen. We are proud of the best and most-well-known team in Vietnam with an intensive engagement in restructuring a number of big SOE corporations and companies with foreign capital in Vietnam.

#### Our Team

We have a team in place including corporate restructuring experts. An enormous pool of legal knowledge and experience and strong commercial and financial acumen ensure our recommendation of the right choices – when and how the course of necessary actions should be taken place and in which direction.

### **Our Services**

Together with our business consulting team, we offer a wide range of services in this area, covering:

- Legal due diligence;
- Insolvency and legal advice;
- Corporate restructuring, including conversion of a company from this type to the other type, reconstruction of the management bodies, merger, consolidation, split, separation;
- Dissolution, liquidation, bankruptcy;
- Public announcement, disclosure and compliance.

## **Our Clients**

Our clients in this area include the WB, DFID, DANIDA, Vinatex, Vinacafe, Seaprodex, Vinachem, Sowatco, Vinacoal, MHB, Mua Dong Textiles, Servico Hanoi, HIECC, etc.

# Commercial Dispute Resolutions/ Litigation

<u>**Highly Recommended</u>**: "Pham Nghiem Xuan Bac leads Vision & Associates's dispute resolution and litigation practice, which has been particularly successful at representing retainer clients [...] Le Tuan Anh advised [...] on the successful settlement of a construction contract dispute.</u>

#### Asialaw Profiles 2016/2017

<u>Tier 2</u>: "Vision & Associates' key partner Le Tuan Anh handles a steady flow of domestic litigation over a broad range of disputes such as debt recovery, sale and purchase agreements and employment contracts."

#### Asia Pacific Legal 500 2016/2017

Cost effective resolution is the key in this normally timeconsuming area. Listening to clients and understanding their business problems, we can work out the best possible solutions, through litigation, arbitration or mediation, on a case by case basis, to help clients achieve their targets.

#### Our Team

Our team combines market leading local capability with international expertise when and where required. Our approach emphasises practical understanding of our clients' business problems to work out the best possible solutions to help them solve those. We have experience across every segment of the business in which clients play, are capable of managing complex cases involving multiple claims and parties, and advise clients on how to reduce litigation risks.

#### **Our Services**

Our expertise has developed through acting for clients from virtually every area of corporate, manufacturing, banking and finance, property, construction and engineering, employment relations, medical and healthcare, etc.., which cover:

Legal advices;

- Warning letter and negotiations;
- Mediations;
- Representing/ defending clients before courts, commercial arbitrations and government agencies; and
- Enforcements.

## **Our Clients**

Our clients in this area include Readymix Concrete, Hanoi Vietnamese-French Hospital (HVF), PT. Vietmindo Energitama, VSIP, Fujita, C&Woobang Enc, etc.