## About Consulting Practice

**Recommended:** Vision & Associates is recommended.

## Asialaw Profiles 2016/2017

"Vision & Associates is strong independent Vietnamese firm that sits at the top of the legal market. It has worked on large transport, energy and telecommunication project developments."

"Vision & Associates has strong government ties in providing legal advisory services to government agencies such as Ministry of Finance (MoF), State Securities Committee, and Vietnam Securities Depository. The firm has been stable enough to keep its business in the midst of a difficult year due to economic and geopolitical factors. [...]. Vision and Associates (V&A) is among the few law firms in Vietnam that provide advisory services to the relevant government agencies such as the Ministry of Finance (MoF), State Securities Committee, and Vietnam Securities Depository. The firm's banking and finance team was most busy in the past 12 months. The firm secured a number of high-calibre banking and finance deals with international elements. [...]."

## International Finance Law Review 1000 2016/2017

Through Investment & Business Consulting Practice, Vision & Associates help clients to capture investment and business opportunities that exist in today's rapidly increasing business climate in Vietnam. To increase the chance of success for clients, we offer unique, complex, innovative and costeffective consulting solutions to clients, by bringing them better understanding of investment and business opportunities and risks, linking commercial issues to their business objective and assisting them in carrying out their business strategies.

Acknowledging the need for long-term and sustainable

development of the local business community, Vision & Associates offer clients a broad range of services covering all business aspects commencing from their initial start-up, whereby they can maximize the efficiency of business performance, the capability of competition and the chance of success.

Since Vietnam continues to develop as further economic reforms take place, businesses will have more opportunities and vehicles for carrying out investment. Anticipating this trend, Vision & Associates do and will provide clients with more complex services dealing directly with corporate governance and restructure including but not limited to privatization, merger & acquisition, sales & disposal, cross shareholding, with valuable insights into how clients can sustainably grow and best enhance their value.

The Firm and its consultants are members of a number of local business associations including <u>Vietnam Chamber of Commerce</u> and <u>Industry (VCCI)</u>, <u>HCMC Youth Business Association (YBA)</u>, etc. and maintaining the same status in a number of foreign business associations in Vietnam, including <u>Singaporean</u> <u>Business Group (SBG)</u>, <u>Hongkong Business Association</u>, <u>Vietnam</u> (<u>HKBAV</u>), <u>Australian Chamber of Commerce</u>, <u>Vietnam</u> (<u>AusCham</u>), <u>American Chamber of Commerce</u>, <u>Vietnam</u> (<u>AmCham</u>), <u>European Chamber of Commerce</u>, <u>Vietnam</u> (<u>EuroCham</u>), etc. Our consultants have been active in keeping clients with the most update on the development of <u>the investment and</u> <u>business environment</u> in and to Vietnam.